

The Sports and Coaching Camp Business Guide

Startup and weekly budget worksheet

Add your details and work through this sheet with your team.

Camp / programme

Prepared by

Date

Starting cash

Item	Quote or estimate	Cash due before opening	Refundable or credited later?	Due date
Setup item	Amount	Amount	Terms	Date
Equipment	Amount	Amount	Terms	Date
Deposit or prepayment	Amount	Amount	Terms	Date
Working cash reserve	Amount	Amount retained	Not an expense merely because reserved.	Date

Starting cash needed

Total cash required before opening, including money retained

Confirmed funding

Owner funds, approved finance, other confirmed sources

Funding gap

Need minus confirmed funding

One offering's operating plan

Approved sellable units

Number and unit, such as camper-weeks

Expected sold units

Number

Average net price

Amount before relevant sales tax

Variable cost per unit

Amount and items

Week-level costs

Staff, owner time, venue, insurance share, marketing, administration, other costs

Planning result: $(\text{sold units} \times \text{average net price}) - (\text{sold units} \times \text{variable cost}) - \text{week-level costs}$

Excluded costs to add for the full business view

Startup recovery, borrowing, taxes, other costs

Check prepaid amounts so they are not counted twice in cash spending. Keep budget allowances distinct from actual accounting expenses.