

The Sports and Coaching Camp Business Guide

Partner term sheet

Add your details and work through this sheet with your team.

Camp / programme

Prepared by

Date

Planning document for a reviewed agreement.

Parties and authorised contacts

Details

Purpose and dates

Program and term

Service seller

Who contracts with the customer

Work split

Venue, coaching, staff, equipment, bookings, marketing, support

Safety and insurance duties

Responsibilities, evidence, exclusions to resolve

Money

Who receives payments, invoice dates, fees, taxes, refunds, deposits

Revenue-share definition

Exact base, deductions, percentage, worked example

Records and privacy

Who controls what, lawful sharing, access, retention, exit export

Branding and media rights

Approved uses and permissions

Complaints and incidents

Immediate routes and reporting duties

Quality checks

Review rights and corrective action

Cancellation and failure

Notice, customer care, costs, safe closure

Ending the relationship

Money, data, equipment, outstanding duties

Disputes and applicable law

Lawyer-reviewed terms

A term sheet does not replace the final agreement or an insurance review.