

The Sports and Coaching Camp Business Guide

Final opening and growth gate

Add your details and work through this sheet with your team.

Camp / programme

Prepared by

Date

Use this before the first launch and before each major expansion.

Gate	Evidence required	Ready, blocked, or needs work	Owner
Customer need	Real evidence for this audience and location.	Status	Name
Legal permission	Required approvals and reviewed obligations.	Status	Name
Insurance	Actual activities, sites, people, and dates covered as agreed.	Status	Name
Site and equipment	Inspections, safe capacity, shelter, and emergency access.	Status	Name
Staff	Approved qualifications, checks, training, shifts, and backup.	Status	Name
Participant care	Necessary information, access plans, health processes, and handovers.	Status	Name
Emergency readiness	Site-specific plans, reporting routes, and rehearsals.	Status	Name
Money	Full-cost budget, realistic sales, protected obligations, and cash.	Status	Name
Bookings and terms	Tested capacity, payments, refunds, and communications.	Status	Name
Leadership	Capable site lead, review routine, and authority to stop.	Status	Name

Unresolved blockers

Details

Decision

Open, open only a reduced approved scope, delay, or cancel

Rollback or closure plan

Customer care, refunds, staff, suppliers, records

Decision-maker and date

Details

A large number of green rows does not cancel one critical blocker.