

Adult Camp Business Guide

Room-mix budget test

Add your details and work through this sheet with your team.

Camp / programme

Prepared by

Date

Record fixed costs, variable cost per guest, fee for each option, room capacity, expected mix, and unsold beds. Test two private-room conversions, a cancelled roommate, and a lower-enrollment event. Calculate lost contribution, not only saved meals. Do not treat the example supplement arithmetic as a market recommendation.

Your notes and decisions

Our plan

Next steps

Who will do what, and by when?